

## Questioning Evangelism

An old proverb says, 'It is harder to ask a good question than it is to give a good answer.' Good questions are harder to think of than we might think, but they can also have a greater impact than we would expect. We will look at how we can use questions in evangelism to create interest, to bring up the topic of faith, to respond to objections, and to lead people to Jesus.

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- I. The value of questions in evangelism
  - A. Questions start conversations
  - B. Questions help us get to know people
  - C. Questions take conversations deeper
  - D. Questions unlock assumptions
  - E. Questions help define terms
  - F. Questions help when people are antagonistic

G. Questions help when people are apathetic

H. Questions direct conversations

I. Questions get to the heart

J. Questions lead people to Jesus

***Suggested Readings:***

*Questioning Evangelism* – Randy Newman

*Humble Apologetics* – John Stackhouse

*Escape from Reason* – Francis Schaeffer