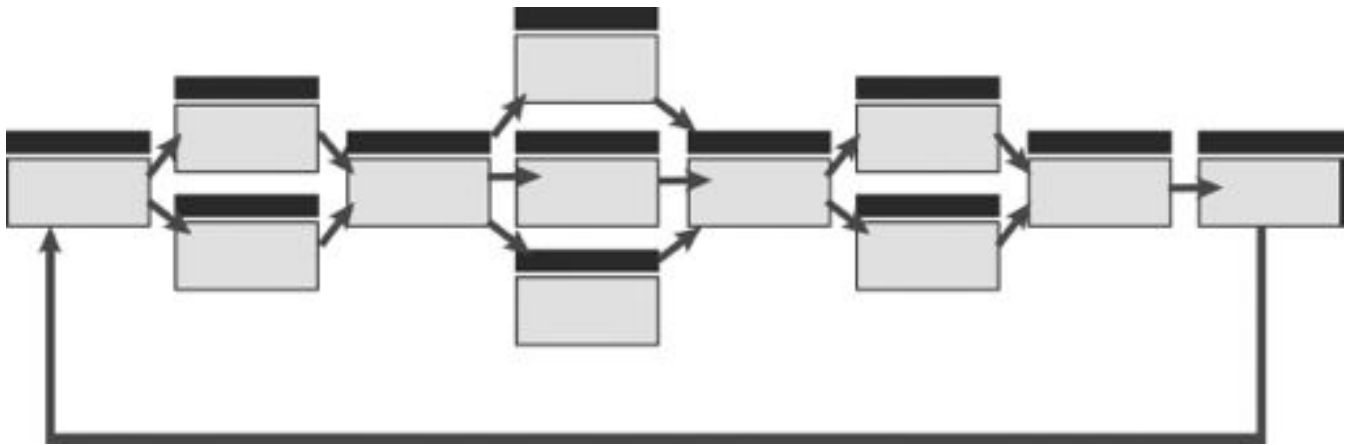


The Process Charting Process

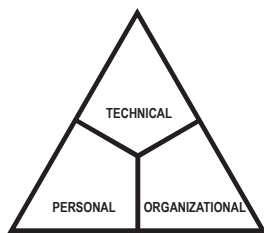
Save time, energy, money ... avoid waste

Process is the central key to TRANSFERABILITY.



- *Transferability*
 - *Refinement*
 - *Clear Communication*
- “Raving Fans”**

CREDIBILITY	REFINEMENT	TRANSFERABILITY	SYSTEMS
When your visibility Exceeds your ability It destroys your credibility.	Process is the rail on which refinement runs.	Process is the profoundly simple key to effective transferability.	Double the strength of the weakest link in a chain and you double the reliability of the entire chain. — Ed Gruman



Leadership Academy



- ☐ TAB 1 “Fog cutting arrow”

SHELF 1: FOCUSING

- ☐ TAB 2 “North Star”
- ☐ TAB 3 “I Want Grid”
- ☐ TAB 4 “Boulders Sheet” (Personal)

SHELF 2: ASKING

- ☐ TAB 5 Problem...Solving!
- ☐ TAB 6 Decision Making
- ☐ TAB 7 Dream Sparking

SHELF 3: BALANCING

- ☐ TAB 8 “Annual Balance” Calendar
- ☐ TAB 9 “Emotional Balance Chart”
- ☐ TAB 10 Mentoring

SHELF 4: COMMUNICATING

- ☐ TAB 11 You Focus
- ☐ TAB 12 Speaking Confidence
- ☐ TAB 13 Social Confidence

SHELF 5: PLANNING

- ☐ TAB 14 “Team Focus Arrow”
- ☐ TAB 15 “Masterplanning Arrow”
- ☐ TAB 16 “Boulders Sheet” (Organizational)

SHELF 6: BUILDING

- ☐ TAB 17 Organizational Chart
- ☐ TAB 18 “Leadership Star”
- ☐ TAB 19 “Team Profile”

SHELF 7: GENERATING

- ☐ TAB 20 Marketing Process
- ☐ TAB 21 “Selling Success”
- ☐ TAB 22 Fund-Raising

SHELF 8: MANAGING

- ☐ TAB 23 Seasonal Cash Flow Projections
- ☐ TAB 24 Process Charting
- ☐ TAB 25 “Vital Signs” and ‘Standards’