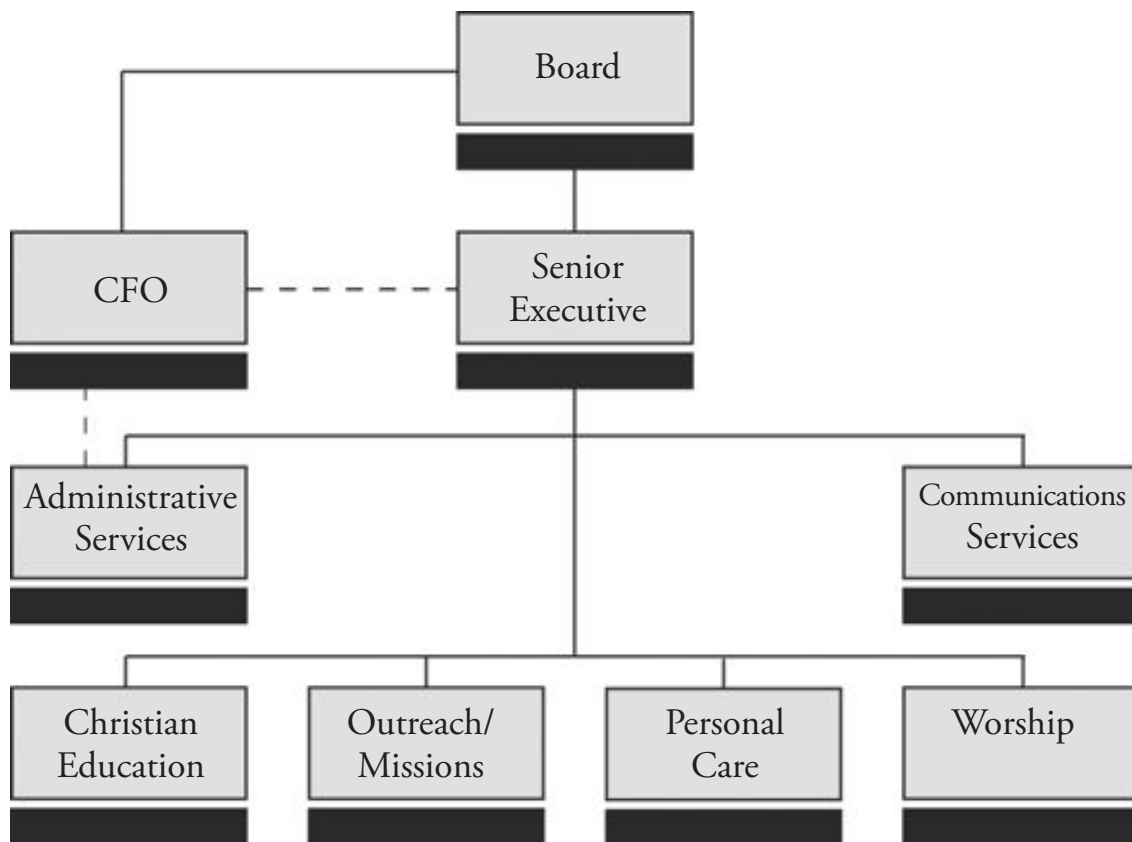
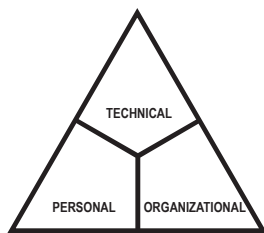


The Organizational Chart Model

Organizing a 'championship' team ... avoiding / reducing team conflict



| MAXIMUM STRENGTH | 4 LEVELS OF THINKING | MOUSE / ELEPHANT | PAID / UNPAID |
|---|--|---|--|
| <p>The role of an organization is to maximize the strength of the individual and make the individual's weakness irrelevant. -Dr. Peter F. Drucker</p> | <ul style="list-style-type: none"> • Everyone IS like me • Everyone is NOT like me • NO ONE is like me • It is OK to be me | <p>The larger the animal the greater the need for skeleton.</p> | <p>All "ONE TEAM" ... no "Volunteers"!</p> |



Leadership Academy



TAB 1 “Fog cutting arrow”

SHELF 1: FOCUSING

TAB 2 “North Star”

TAB 3 “I Want Grid”

TAB 4 “Boulders Sheet” (Personal)

SHELF 2: ASKING

TAB 5 Problem...Solving!

TAB 6 Decision Making

TAB 7 Dream Sparking

SHELF 3: BALANCING

TAB 8 “Annual Balance” Calendar

TAB 9 “Emotional Balance Chart”

TAB 10 Mentoring

SHELF 4: COMMUNICATING

TAB 11 You Focus

TAB 12 Speaking Confidence

TAB 13 Social Confidence

SHELF 5: PLANNING

TAB 14 “Team Focus Arrow”

TAB 15 “Masterplanning Arrow”

TAB 16 “Boulders Sheet” (Organizational)

SHELF 6: BUILDING

TAB 17 Organizational Chart

TAB 18 “Leadership Star”

TAB 19 “Team Profile”

SHELF 7: GENERATING

TAB 20 Marketing Process

TAB 21 “Selling Success”

TAB 22 Fund-Raising

SHELF 8: MANAGING

TAB 23 Seasonal Cash Flow Projections

TAB 24 Process Charting

TAB 25 “Vital Signs” and ‘Standards’