

TWO FINAL CHALLENGES

The One Hour Task Force

- ❑ What It Is—One of the most effective ways in which you can engage someone or a group of people is through asking questions
- ❑ The Process
 - ❑ As the name implies, a “task force” exists to gather input from others
 - ❑ This can be done “one on one” or with a small group
 - ❑ You bring people to gather to seek input and counsel
 - ❑ Determine topics for which you need input
 - ❑ This is easy, non-threatening, and can become a very meaningful way to engage and meet new friends.

Bridging—The Biggest Mistake in Development

- ❑ A Bridge takes someone from one place to another
- ❑ People will rarely cross a “bridge” without an invitation
- ❑ When meeting with others, share your vision for your organization
- ❑ Extend ways in which they, should they have interest, could be a part of your vision
- ❑ Provide something (a brochure or card) that includes a wide range of ways in which anyone could engage
- ❑ Ask them to submit their completed card before leaving